



September 2019

Market Update

(all values as of
08.30.2019)

Stock Indices:

Dow Jones	26,403
S&P 500	2,926
Nasdaq	7,962

Bond Sector Yields:

2 Yr Treasury	1.50%
10 Yr Treasury	1.50%
10 Yr Municipal	1.27%
High Yield	5.58%

YTD Market Returns:

Dow Jones	13.19%
S&P 500	16.74%
Nasdaq	20.01%
MSCI-EAFE	7.13%
MSCI-Europe	7.82%
MSCI-Pacific	6.09%
MSCI-Emg Mkt	1.92%

US Agg Bond	9.10%
US Corp Bond	13.94%
US Gov't Bond	10.55%

Commodity Prices:

Gold	1,529
Silver	18.32
Oil (WTI)	55.16

Currencies:

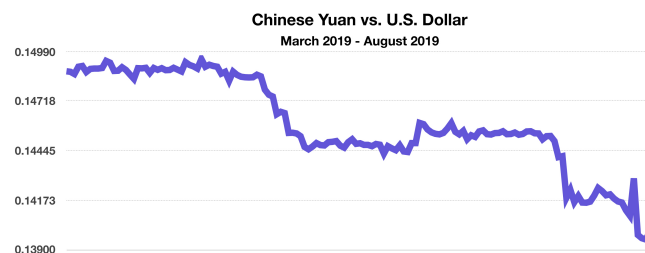
Dollar / Euro	1.10
Dollar / Pound	1.21
Yen / Dollar	106.26
Dollar / Canadian	0.75

Macro Overview

A 15% tariff was imposed on roughly 40% of consumer products imported from China effective September 1st, affecting over \$100 billion worth of annual imports. An additional slew of products from China is scheduled to be assessed a 15% tariff on December 15th, applicable to nearly everything imported from China by year end.

The announcement of additional tariffs on Chinese imports into the U.S. caused prolonged uncertainty surrounding the extent of the ongoing trade tensions. Since tariffs are dictated by trade policy, some believe that a potential delay or reversal of a portion of the scheduled tariffs is possible.

China let their currency, the yuan, fall in response to the U.S. decision to apply additional tariffs, thus weakening the Chinese currency and making Chinese exports more competitive internationally. Concurrently, the U.S. Treasury Department designated China as a currency manipulator in early August, a designation that addresses potential unfair trade practices. China's currency fell 3.7% against the U.S. dollar in August, the single largest monthly drop in 25 years.



The Congressional Budget Office (CBO) estimates that the U.S. budget deficit will surpass \$1 trillion in 2020 and continue to expand to over \$1.3 trillion by 2029. The ten year projection is

based on increasing tax revenue but with slower GDP growth of 1.8% per year.

Stocks have been resilient since the beginning of the year despite ongoing tariff threats, slowing global economy, softening earnings projections, and uncertainty surrounding international debt issues. All eleven sectors of the S&P 500 Index were still positive year to date as of the end of August.

Recession fears fueled volatility and uncertainty as bond yields continued to fall in August. Economists view higher short-term rates than long-term rates, also known as an inverted yield curve, as a signal of slowing economic growth in the future. Any validation of an upcoming recession is subjective with expectations varying from economist to economist.

Global yields continued their decline in August with 30-year German government bond yields falling below 0% while the 30-year U.S. Treasury bond yield dipped below 2% for the first time on record. Roughly \$16 trillion worth of global bonds now carry negative yields, of historical significance in the fixed income markets.

Argentina is close to defaulting on its government debt, owing approximately \$50 billion of long-term debt primarily held by foreign investors throughout the world. Argentina's currency, the peso, fell 25% against the U.S. dollar in August, the steepest drop since its last currency crisis. (Sources: Commerce Dept., U.S. Treasury, Federal Reserve, CBO, Bloomberg, S&P)



Volatile Month For Stocks – Equity Overview

Despite the volatility in August, all eleven sectors of the S&P 500 were still positive YTD as of Aug 30th, with the technology, real estate and consumer discretionary sectors leading.

Earnings moved to the forefront of concerns for equities as the effect of Fed rate cuts dissipated with fewer cuts expected. Global growth headwinds along with international debt issues contributed to market uncertainty.

Equity analysts are following three primary market risks influencing U.S. stock prices: effects of trade tensions; slide in earnings estimates; and less Fed rate cuts than anticipated. (Sources: S&P, Bloomberg)

Bond Yields Continue To Decline – Fixed Income Update

Bond prices continued to escalate in August, causing bond yields across most bond sectors to fall. The bond market has been the primary identifier of recessionary threats for decades, as short-term bond yields rise above longer term bond yields. Long-term bonds have been among one of the best performing asset classes year to date concurrently with equities, an anomaly in the financial markets.

The yield on the 10-year Treasury bond fell to 1.50% in August, its largest monthly yield drop since 2011. The yield on the 30-year Treasury bond fell below 2% in August, confirming expectations of dismal economic long-term growth.

The U.S. Treasury is considering the issuance of 100-year Treasury bonds in order to take advantage of the current ultra-low rate environment. Other countries have already taken advantage of the global low rate environment, with Austria, Belgium and Ireland issuing century bonds over the past few years. (Sources: Treasury Department, Eurostat, Bloomberg)

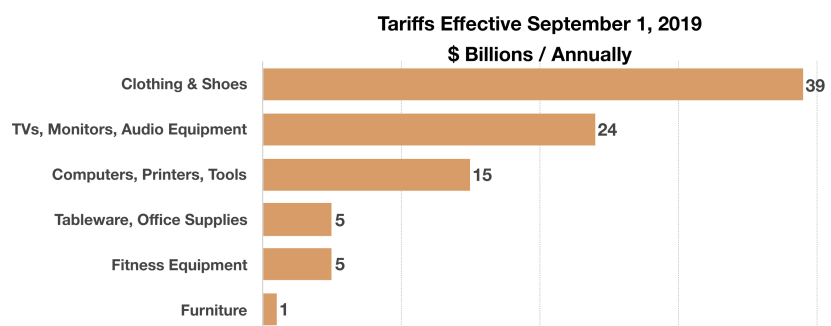
What The New Tariffs Will Affect – Trade Policy Review

Even though tariffs are assessed on a wholesale level, most manufacturers are passing along new tariffs to consumers in the form of higher prices. Unlike prior tariffs applied to Chinese imports earlier in the year to unfinished materials and products, such as aluminum and components used for manufacturing purposes, the tariffs effective Sept 1st will affect mostly finished consumer products.

The tariffs will apply to products from clothing and shoes to furniture and computers. Sneakers, sweaters, pants, dresses and baby clothes all fall under a category worth roughly \$39 billion in annual imports from China. Higher priced ticket items

such as furniture products including chairs and sofas are worth roughly \$1 billion in annual imports.

Prices on many of the newly affected products may not result in immediate price hikes at stores, as some retailers have stockpiled inventories of products with no assessed tariffs because they were imported before September 1st. (Sources: U.S. Department of Commerce)



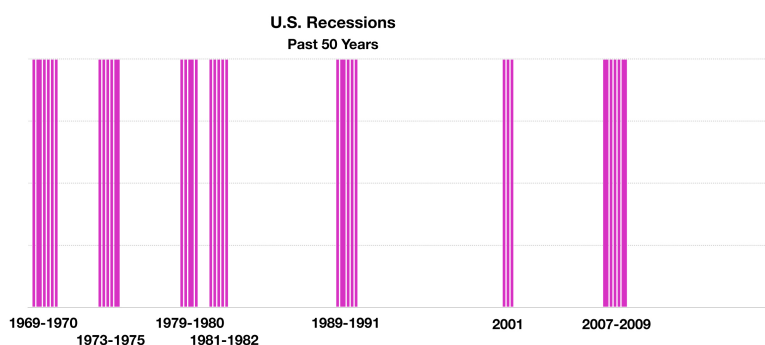


U.S. Recessions – Historical Note

Historians and economists claim that there have been 47 recessions in the United States dating back to the Articles of Confederation, which was ratified in 1781. The duration and intensity of each recession has been unique, with various factors affecting economic conditions contingent on current circumstances.

Ironically, the recession during the early 80s from 1980 through 1982 was driven by inflation and rising interest rates creating an expensive and restrictive environment for consumers and businesses. Conversely, economists currently view any probable recession driven by an ultra-low rate environment and minimal inflation, believed to be a result of excessive stimulus created by the Federal Reserve and dismal economic growth projections.

Modern recessions occurring in the 19th century have resulted from financial crises and market driven events, while recessions that occurred in the 1800s were primarily driven by war and the weather due to the dependence on agriculture.

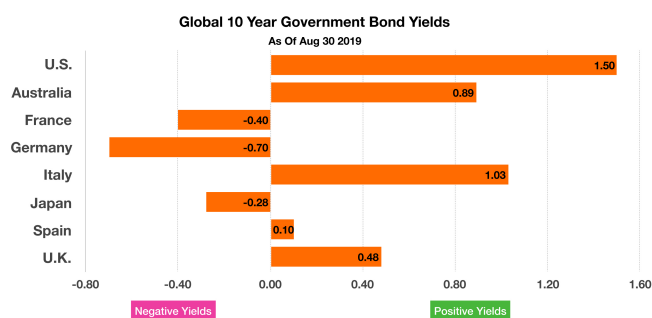


Talk of an upcoming recession in the news has been a focal discussion as low rates and weakening economic indicators create an argument for a recessionary environment. Economists and analysts see recessions as an economic cycle driven by expansions and contractions. (Source: Federal Reserve;

fred.stlouisfed.org/series/JHDUSRGDPBR)

U.S. Treasuries Remain Attractive – Global Fixed Income Overview

Even as the 10-year Treasury yield fell below 1.5% in August, it is still offering a more attractive yield than most other developed country government bonds. Yields for 10-year government bonds in Germany and Japan yielded -0.69% and -0.27% respectively. Such negative yields mean that investors are basically paying the governments of Germany and Japan to hold on to their funds. International investors not only pursue the best yields possible, they also seek the safest debt possible. The U.S. continues to offer the most transparent and liquid debt worldwide of any country or company. U.S. Treasury bonds are also held for trading purposes and for currency control. If too many bonds are bought, then lower rates may weaken the currency, a trade strategy utilized by countries to stabilize or alter exports. Developed countries whose 10-year government bond yields were below 0% as of the end of August include France, Germany and Japan. (Sources: Bloomberg, U.S. Treasury)

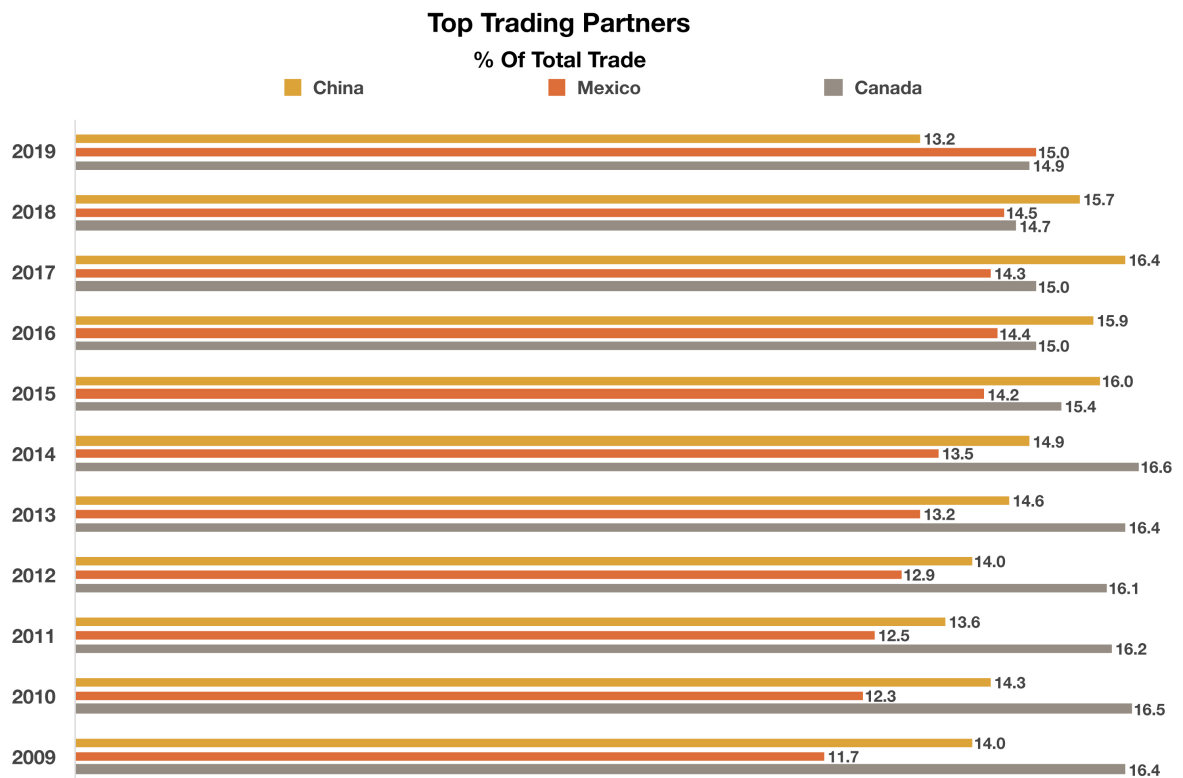




China No Longer Biggest Trade Partner With U.S. – International Trade

The United States maintains a favorable trading relationship with many countries all over the world, yet only a handful encompass the bulk of all trading activity. For years, Mexico, China and Canada have been the top three trading partners with the United States, sending imports and exports across borders made up of all types of products and materials.

Trade treaties with Mexico and Canada have facilitated trade with the U.S. for years, yet recently imposed tariffs on Chinese imports have reduced trade activity with China and increased activity with Canada and Mexico. Since the imposition of new tariffs with China, some manufacturers and suppliers have shifted their operations to Canada and Mexico in hopes of averting additional tariffs.



Trade data released this past month has validated the effects of the newly imposed tariffs, with China no longer the top trading partner with the United States. Mexico and Canada are now the top trading countries, with China third ahead of Japan. Unknown to many, Mexico and Canada have been top trading partners ahead of China before, with Canada the top trading partner through the 2000s up to 2014. Ten years ago in 2009, China represented 14% of total trading activity with the U.S., reaching 16.4% of all trading in 2017. The latest trade data shows China representing 13.2% of total trade activity, with Mexico and Canada each representing roughly 15% of total trade.

Source: U.S. Commerce Dept., Census.gov